INOVM0013: Innovation, Entrepreneurship, and Enterprise

Reading list for the IEE module taught to M-level engineers by the Centre for Innovation & Entrepreneurship



(1)

Ries, E. The Lean Startup: How Constant Innovation to Creates Radically Successful Businesses.

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Osterwalder, A.; Pigneur, Y.; Bernarda, G.; Smith, A. Value Proposition Design; Wiley: Hoboken, New Jersey, 2014; Vol. Strategyzer series.

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Osterwalder, A.; Pigneur, Y. Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers; Clark, T., Ed.; John Wiley & Sons, Inc. Hoboken, N.J., 2010.

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Furr, N.; Dyer, J. The Innovator's Method: Bringing the Lean Startup into Your Organization; Washington (D.C.): Summaries.com; Vol. Book summary collection.

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Mullins, J. W. The New Business Road Test: What Entrepreneurs and Executives Should Do before Launching a Lean Start-Up, Fourth edition.; Pearson: Harlow, 2013.

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Kim,	W .	C.;	Ма	uborgne,	R.	Blue	Ocear	n Strate	egy:	How to	o Create	Uncor	ntested	Market	Space
and	Mal	ke t	he (Competiti	ion	Irrele	evant:	Harva	rd B	usines:	s School	Press:	Boston	ı, Mass,	2005.

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Free Personality Test | 16Personalities. https://www.16personalities.com/free-personality-test.

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Alexander Osterwalder: Tools for Business Model Generation [Entire Talk] | Stanford eCorner.

http://ecorner.stanford.edu/videos/2875/Tools-for-Business-Model-Generation-Entire-Talk.

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Blue Ocean Strategy - Summary and Examples. https://www.slideshare.net/ymike27/blue-ocean-strategy-3626410.

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Why the Lean Start-Up Changes Everything. https://hbr.org/2013/05/why-the-lean-start-up-changes-everything.

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Customer-Funded Business | John Mullins | TEDxLondonBusinessSchool - YouTube.

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Y Combinator Startup Library. https://www.ycombinator.com/resources/.

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Effectual Thinking - How 'expert Entrepreneurs' Make Educated Guesses.

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Belbin Team Roles | Belbin. http://www.belbin.com/about/belbin-team-roles/.

(15)

Turn Employees Into Entrepreneurs And Board Members Into Investors. https://corporate-rebels.com/ecosystem-of-startups/.

(16)

Blue Ocean Shift: How to Find Success in New Growth. http://fortune.com/2017/09/25/blue-ocean-shift-kim-mauborgne/?utm_source=Master+Email+List&utm_campaign=9412cdf46c-EMAIL_CAMPAIGN_2017_09_27&utm_medium=email&utm_term=0_fd75a09316-9412cdf46c-336883729&mc_cid=9412cdf

46c&mc_eid=fafe108f2b.

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Why Innovation Flounders in Established Companies – ThinkGrowth.org. https://thinkgrowth.org/why-innovation-flounders-in-established-companies-c3651936854d

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How Customers Adopt Products — Strategyzer.

 $http://blog.strategyzer.com/posts/2017/9/11/how-customers-adopt-products?utm_source=Master+Email+List&utm_campaign=e988361acf-EMAIL_CAMPAIGN_2017_09_12\&utm_medium=email&utm_term=0_fd75a09316-e988361acf-336883729\&mc_cid=e988361acf\&mc_eid=fafe108f2b.$

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Intellectual Property Office Resources | www.crackingideas.com. http://crackingideas.com/catresources/Further+&+Higher+Education.